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THE FARMING CYCLE

221 241 A clearer picture of the agricultural cycle may be given by a monthly summary.

January: Little to do; second plowing of maize lands may begin.

February: Second plowing of maize lands.

March: Maize planting begins.

April: Maize planting; first cultivation of early maize at end of month; planting of vegetables and maize in *solares*.

May: Wheat harvest; second cultivation of maize.

June: Second cultivation of maize; some wheat threshing (continued in dry weather throughout rest of year).

July: Fairly free month; weeding of maize begins; second cultivation of maize continues.

August: Plowing for wheat.

September: Planting wheat; cutting maize fodder.

October: Plowing for maize; rains usually end; cutting maize fodder; wheat threshing nearly finished.

November: Maize harvest (if lower lands planted); plowing.

December: Maize harvest on higher lands; plowing.

SOIL PREPARATION

241 Land is prepared for field and garden crops (except for small kitchen gardens of cabbage and herbs) by plowing one or more times (pl. 4, upper left). The plow used is usually a wooden type (fig. 3). The Government has given some 30 steel plows to the *municipio*, which lends them to farmers; although these are all in use, they care for only a small part of the plowing.

231 241 492 Regardless of the type of plow, it is almost always drawn by oxen. Mules, and perhaps horses, undoubtedly are used sometimes, but not as frequently as in adjoining Aranza; in the entire season of 1940–41 no single instance was observed on Cherán lands. If the wooden plow is used, the long plow beam is attached to the ox yoke directly. Steel plows are attached to the ox yoke by a chain. An ox goad of wood, often with a chisellike metal butt (for sticking in the ground), is employed.

● [427] A great many farmers own oxen; if they do not, they must rent them at 75 centavos to 1 peso a day, depending on the demand. If drivers are hired, 50 centavos a day is usual. On the other hand, if a man has rented his land on shares, he must make sure his tenants plow at the right time. Usually land is plowed twice before planting, but the depth rarely exceeds 6 inches.

243 wheeled oxcarts is possible, although they are
492 rarely used. Burros usually have to be rented
or borrowed; in the latter case, a gift of maize
●[427] or money equal to the rent is usually made.
Fifty centavos a day is the usual pay for burros,
which adds considerably to the expense of
bringing in the harvest from distant fields.
Often pay is in maize and is subject to some
bargaining.

243 The time of the harvest varies in different
places. If the "plain" west of town is planted,
632 the main harvest is in November, but if the
"plain" southeast of town is planted, the har-
vest is in December. In either case, the town
council, in consultation with the principal land-
owners, sets the dates for harvests. Where
lands adjoin those of neighboring towns, usu-
ally both towns begin the same day. Eight
days after the date set, anyone may turn
animals into the fields. Persons who have not
completed harvesting or carrying in their har-
vest may have difficulty protecting it from
animals.

243 As the harvest is a time of joint work, even
527 though not communal in character, it also is a
692 rather festive and social occasion. Moreover,
273 many workmen have more money than at any
other time. To protect them from tempta-
tions, keep them sober while working, and avoid
distractions, the sale of fruit or liquor is pro-
hibited outside the edge of town. Actually,
the "edge of town" becomes somewhat elastic,
and vendors may set up stands as much as half
a kilometer from town.

243 In 1940 the following schedule of harvests
was posted:

December 5. Huanaschucun (sloping lands at the foot of the Cerro de la Virgen, northwest of town).
December 9. Eastern part of the "plain" of Sharicho and Rincon de Paso.
December 16. Western part of Sharicho.
December 19. Plain of Arantepacua.

No rules were posted for smaller isolated areas and fields which were fenced. The parts of Sharicho and other areas close to the Nahuatzen boundary were harvested beginning November 26 in order to prevent conflicts over animals crossing the boundary.

251 White maize and yellow maize are stored un-
243 shelled in the lofts of "*trojes*." Little effort is
taken to protect maize from rats and squirrels

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939 Both men had arrived with the highway construction crews; neither was making what he regarded as a satisfactory living and both hoped to leave.

Tile and brick are made in an old chapel and surrounding grounds, formerly part of the *curato* or curacy. Ten percent of the finished [427] tile or brick is given to the *municipio* as rent [632] for the buildings and for the right to dig clay on public lands.

A grayish clay is brought to the factory in sacks by mules. It is mixed with water and manure in a board-lined pit in the patio, where it is turned with spades and hoes and trodden with bare feet. The mixed clay is pressed into a trapezoidal wooden form laid flat on a table (fig. 5). The top is smoothed carefully with the wet hand. The clay is then slipped off the table onto a wooden form resembling half of a truncated cone, but with a handle. After a few moments, the clay, now in the shape of a tile, is slipped off on the floor. When fairly well dried, the tile is moved outdoors for further drying.

Bricks are made in the same fashion but with a different wooden form. Both brick and tile are fired in a wood-fired kiln in the patio. The wood is cut and hauled by the brickmakers and tilemakers. The time required to make a thousand brick or tile is about 9 days, as follows:

	Days
Getting and mixing clay	2
Cutting and hauling wood	1
Shaping 1,000 brick or tile	5
Loading kiln	1
Total	9

TEXTILES

285 *Mats.*—Most sleeping mats used in Cherán are imported, but at least three women make [438] them locally. The mats are made of tules imported on burros from Erongaricuaro on Lake Pátzcuaro. The mats are made in twilled technique, usually treating two tules as a single weaving element. The only tool observed was [412] a stone fist hatchet for severing tules.

294 439 *Hat making.*—About four men manufacture men's hats of palm straw braid, although production does not meet the local demand. The activity involves complex trading arrangements, for palms do not grow in Tarascan terri-

252 wheat flour or maize dough for thickening are
262 all passed through a colander and boiled.

AMARANTH FOODS

Čápata kurúnda.—This is a tamale made from amaranth, *bledos* or *alegría* (paári), which is cultivated both in gardens and in the fields. The seed is ground with brown sugar, with water added to make a dough. It is then wrapped in maize husks and cooked.

WHEAT FOODS

At harvest time the heads are toasted on the *comal* and eaten. A kind of oval wheat flour tortilla is made just after wheat harvest, especially in May and June.

Semítas, or round wheat breads.—These
[438] are made primarily in the town, partly for sale
[443] in Uruapan or Paracho on market days. The wheat is usually ground on the metate, but there is some variation in the coarseness of the flour. Semítas are made with yeast, shaped, and set on boards to rise. They are baked in the dome-shaped Spanish oven. If the baker does not
[427] own an oven, she pays one bread for each board-ful she bakes.

Tri kamáta.—Wheat is dampened and ground to flour, with water added to make a dough. The dough is dissolved in water and cooked with an herb called epazóte (*chile cascabel*) and salt. It is strained before boiling. It is eaten alone without bread or tortillas.

Gordos.—Ground wheat is mixed with water and made into flat cakes. They are fried in deep pork fat, and are pretty greasy.

VEGETABLES AND FRUITS

Cabbage is the most common vegetable. It is always eaten cooked, usually with meat. Scarcely a house in Cherán does not have a small plot of cabbage. People who do not have their own, buy cabbage from house own-
[443] ers who do. Cabbage is not sold in the market.

Chayotes constitute an important food during the season. Children munch on them all day. Cooked chayotes are sold on the streets at
[435] 2 to 5 centavos, depending on size.

Chayote roots, which are dug up every few years, are boiled and eaten. They resemble a very good baked potato in flavor.

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243 433 461 In the case of the farmer who slaves at producing a scanty crop on submarginal land, similar considerations are important. The farmer does not count interest and wages; the measure of his effort is maize in the storehouse to feed his wife and children. It is useless to point out that he could earn enough wages for the same amount of labor to buy two or three times as much maize as he can produce, for he will not be convinced.

243 433 153 Even in the case of the average or somewhat better than average case cited in detail, the calculations made on the basis of our economic viewpoints are relatively valueless. Profits, interest, depreciation, and wages do not enter into the farmer's calculation (with the exception of a few large farmers). Rather would the typical farmer calculate that the maize obtained in this case would, with a family of not over five, feed the family for a year by exercising due care. If he had two pieces, each of a hectare or a little more in area, in two locations to plant alternate years, he could count with some security on feeding his family. If, in addition, he had a bit of wheatland, he would probably sell enough wheat to meet the essential cash outlays for his family. Any income from livestock, work in the forest, or as a hired laborer would then go into essentially luxury spending or savings to buy more land. It is wheat that is a money crop, it should be noted, and not maize. Only the wealthy sell maize, and only the poor or improvident buy it.

184 433 243 In case maize is raised for sale on any scale, however, the farmer encounters new marketing problems. The local market prefers yellow maize, as does Mestizo Purépero. Uruapan, on the other hand, prefers white maize, while the Lake Pátzcuaro region desires pink, red, or mixed color maize. As prices may vary in the different major markets, the farmer's income may be affected by the color of maize he has grown.

243 433 427 From the statements given above it should not be concluded that the idea of a return for land ownership, i.e., a return upon the capital investment, is lacking in Cherán. It exists, but it is colored by the local attitudes. Thus, farmers with more land than they can conveniently cultivate, storekeepers owning land, and various others may rent land on a share-

243 cropping basis. The number of sharecroppers
433 in Cherán is unknown, but probably is con-
427 siderable. Small landowners often farm additional lands on this basis, and some fairly prosperous families are sharecroppers.

The rental paid by sharecroppers is usually one-half the crop. In the case of our average hectare this would mean the owner received 7½ to 10 *fanegas* of maize worth from $37.50 to $60.00. This might well be equal to more than a 50 percent return on the investment in land. As even the most exorbitant interest rates on cash loans from banks would not exceed 15 percent, it would appear to be a very good business to borrow money to buy land for rental on a sharecropping basis. Yet such a procedure, so far as could be discovered, is seldom if ever followed. Moreover, persons with money will lend on land as a security, receiving only interest, instead of buying land which would appear to offer a relatively larger return. (But short-term loans are at a much higher rate of interest. See p. 63.)

231 A number of factors still have not been
243 treated in the foregoing discussion. It should
427 be observed that the hypothetical farmer could
434 still further decrease his cash outlay if he owned his own ox team. Such a team would be worth from $100 to $120, depending on size. Ownership of a team would save about $30 a year in rental in cultivating a hectare. In addition, there might be opportunities to rent the team at $1 a day for perhaps 30 days to work on maize lands and perhaps for another 30 days during the wheat season. As there is less demand in the latter time, the rental probably would be only 75 centavos a day. The returns from rentals, however, would possibly be $52.50 a year. If the saving of $30 for rentals on the farmer's own land were included the investment in an ox team obviously would be a very good one.

Ownership of livestock, however, involves the problem of feed. Mostly the feed is secured by cutting the *rastrojo* or corn fodder. Wheat straw is also fed. Part of the year animals may be grazed on the common pastures. Rarely, however, is enough feed produced, and in a bad year there is always danger of losing animals during the latter part of the dry season. Ownership of oxen also increases the

231 amount of labor. Not only must *rastrojo* be
243 cut, but the animals must be visited every 2 or
3 days while in pasture.

427 The question may be raised why horses or
434 mules have not replaced oxen to any extent. Although horses or mules will do at least twice the amount of work in a day, owing to their greater speed and ability to work longer hours, they do not thrive on the corn fodder, wheat straw, and scanty pasturage. Grain feed is also necessary, at least during the working season. In general, horses and mules are more delicate and require more attention, greater skill, and better shelter. Finally, their initial cost is greater and they cannot be slaughtered for meat, as are oxen, when they have outlived their usefulness as draft animals.

Wheat.—Although wheat is the primary cash
243 crop of Cherán, it is seldom grown on lands
433 which will produce good maize. Wheat is often
311 grown on inferior land, often on slopes, but never on really bad lands. Farmers using good land for wheat usually have a surplus of maize lands.

The cultivation of wheat takes a little less
243 labor than does that of maize. Plowing is the
461 same or perhaps a little less (the second plow-
433 ing being shallower). Broadcasting of seed and harrowing equate with maize planting, but it is a one-man job and requires no oxen if the farmer owns a burro. The primitive harvesting with a sickle would seem to call for more labor, but estimates were fairly low. A summary of estimates for cultivating a hectare follows:

	Days	
Labor:		
First plowing	10	
Second plowing	10	
Sowing and harrowing	2	(or less)
Harvesting	4½	
Total labor	26½	
Costs:		
Labor (26½ days at $0.45, value)	$11.92	
Rent of oxen (20 days at $0.75, value)	15.00	
Taxes	1.00	
Seed	1.00	
Total production costs	$28.92	
Interest on capital investment	11.00	
Total cost of cultivation	$39.92	

236 year, or a total of $442.50 to $492.50 a year.
434 Deducting expenses of $345 leaves a return on the investment of $107.50 to $147.50. As indicated before, these figures are suspect.
[124] The owner of this flock is not believed to be very truthful on financial matters. For example, he claimed to own 20 sheep; Augustín Rangel said he had over 200. He is, though, a hard-headed storekeeper and farmer who would not keep sheep if they were not profitable. The most suspect item in the calculations is the amount of wool per sheep.

231 The evaluation of the role of the burro is as difficult as in the case of oxen. Burros reduce
434 the cost of numerous operations by saving the rental of animals, they facilitate such tasks as bringing in wood (which otherwise would be carried in by the woodcutter rather than on rented animals), and they may be rented. Burros involve little investment—$30 to $40—but they do require attention while in pasture and the provision of feed when kept at home. Although burros not in use are often lent, they
[427] sometimes are rented. Information on rentals is contradictory; at the harvest season, when demand is highest, rentals are probably about 50 centavos a day plus feed for the animals.

The ensuing topics are dealt with in summary
313 form to bring out the essential factors of
434 capital, labor costs, cost of materials, and
433 income.

WOODWORKING

Shake making:

Tools:

Ax, wedges, machete, splitting tool

Product:

[435] ½ irepita (an irepita, or bundle, is 400) a day at $5.00

Profits (return on labor, less interest on capital, etc.) $2.50

Comment: Shake making is a well-paying occupation, but profits are less than the data above suggest. Shakes are made either only to order or are sold in Uruapan or some other Mestizo center. In the latter case the man may work regularly, but must spend 1 or 2 days a week taking his product to market. Neither does the estimated result for a day's labor include the time spent searching for a suitable tree. Usually only a 5-day week or less is worked and the season is confined to the rainy period. As a result, shake makers must shift to other work, such as plank making, tie cutting, farming, etc. The term "profits" is loosely used throughout, as wages are often included.

295 *Hats:*

Cost of materials:

433 Braid, 3 to 4 bundles at $0.30 to $0.40 ..... $0.90–$1.60

434 Thread, per hat ..... .15

Sizing materials for white hats ..... Unknown

Total ..... 1.05–1.75 (?)

Labor, per hat ..... 3–9 hours (approximately)

[435] Selling price, per hat $1.25–4.00

Gross profit, per hat $0.20–2.10

Return for labor, per hour ..... $0.06⅔–0.23 plus (?)

Return for labor, per day $0.60–2.10

Comment: The apparently wide range of returns for labor is misleading. Few men could work 9 hours a day every day, owing to the need of getting firewood, repairing the house, caring for farm lands, etc. The more expensive hats, giving a much larger return, require much more skill and are in very slight demand. Ordinarily they are made only on order.

In addition, hatmaking requires a large capital investment. A sewing machine of the type required costs [427] $40 to $50 second-hand, or rents at $10 a month. Hat blocks last indefinitely, but do involve initial outlay. Metal eyelets also must be provided for the ventilating holes. If depreciation, interest on investment, and minor expenses not calculated were taken into account, the income of the average hatmaker would shrink still more.

When it is considered that two skillful hatmakers claim only 1 dozen hats apiece a week, obviously the returns must not greatly exceed those for ordinary field labor. Only men who consistently produce and sell hats above the $1.25 price gain real economic advantage from their trade as compared with other activities. On the other hand, if the trade is a supplement to farming and is followed at times when similarly situated farmers are at leisure, then they realize a very positive economic gain.

Embroidery, crochet, and drawn work:

286 Materials, thread from stores, cloth (estimated) $1.00

433 Labor (part time) ..... 1–3 weeks

434 Selling price ..... $4.00–$12.00

[435] Gross profit ..... $3.00–$11.00

Return for labor, per week $3.00

Return for labor, per day ..... $0.40–$ 0.50

Comment: For part-time work, the daily return seems, and probably is, high. In most cases the cost of materials is probably higher than the estimate.

Blanket weaving:

Equipment:[1]

Cards, life 3 years $8.00

Spinning wheel, life indefinite 12.00

Loom, life indefinite ..... ?

[1] Spinning wheel and loom might be made by almost any man with moderate skill in woodworking. Weavers usually make their own looms.

281 434 *Comment:* The average daily return is an estimate, based on the assumption the tanner is busy all the time. The only full-time tanner buys hides, tans them on his own account, and sells them outside the village when he is not occupied with commissions. Consequently, his income is probably fairly steady.

922 434 *Lacquer:*

Weekly income about $5

Comment: Only one woman lacquer worker is found in Cherán. Her entire output is sold locally. The figure given is her estimate of her weekly income. Some of the lacquer materials are fairly expensive and the wooden trays used as a base must be purchased. Probably net income is much less than $5 weekly. The main lacquer industry is in Uruapan and is mostly in the hands of Mestizos.

Bakers (commercial):

256 433 434 *Cost of materials (per week):*

Flour, 1 *arroba* (25 pounds)	$3.50–$3.62
Lard, 1 kilo	1.50
Sugar, 3 kilos	1.08
Total	$6.08–$6.20

Labor:

No precise data; bakings per week, usually	3

Sales:

Gross returns per week, estimated	$10.00–$12.00

Profits:

(Estimated after deducting any rental costs for use of oven)	$3.80–$5.92

Comment: Sustained sales at the reported levels would produce slightly better than average wages. Despite the lack of definite data on hours of labor, a baker certainly works fewer hours and less strenuously than a laborer. Much time is probably consumed in selling; this may be done by a wife in the case of professional male bakers. Selling time is not included in the estimates. It should be remembered that a number of women bake occasionally; some bake regularly for the Sunday market in Paracho.

Bakers (home):

Aside from the professional baker of *pan dulce* recently established in the village and from whom no satisfactory information could be secured, there are a number of women who bake bread. Salt rising bread (*pan de sal*) is sold at two for 5 and one for 5 centavos, depending on size. [435] If *pan dulce* is made, it sells at 1 centavo or at three for 5 centavos, depending on size. In most cases the baker owns her oven, but in some cases an oven is rented. The rental is usually one bread for each "board" (on which the bread is placed to rise). [427]

527 assembled, the young men have to rebuild the
624 bull ring. Anyone not doing his part or pro-
358 viding his materials, as Romero put it, "rests in jail."

The bulls for the bull riding are sought by
527 the mayor or by a member of the *ayuntamiento*.
624 Different persons provide bulls for each of the 3
days they are ridden. On the Sunday the fiesta
541 begins, the mayor or one of the councilmen takes a bottle of *charanda* to the house of the person to be invited to provide bulls. If the person accepts the bottle of *charanda*, he is
[492] obligated to provide his bulls for riding (only a few people in town have suitable bulls). The owner of the bulls then invites others to help him bring in the bulls or, if they own bulls, to bring theirs as well. If they accept, he gives them a drink of *charanda*. The same routine is followed for the bulls to be ridden the other 2 days.

Sometimes bulls are brought from another town. If the relations between the towns are friendly, usually the bulls will be lent, if not,
● [427] it may be necessary to pay rent for the use of the animals. The rent is paid from the municipal treasury, using some of the money collected from vendors in the plaza.

One other obligation exists which should be
527 noted. The one rancheria of Cherán, Cosúmo,
624 provides a *chirimía* band each year (the
[534] chirimía is an oboelike wind instrument). In 1940, the band was said to be from Carapan. The men from the rancheria also act as policemen during the fiesta.

527 The sequence of events leading up to the fiesta and the fiesta itself will now be described. As already indicated, the first preparations began with the naming of the commissioners by the mayor on August 20. Obviously, the actual notifications on this date were preceded by discussion of suitable persons and the preparation of the letters. The commissioners then sought their assistants, began estimating costs, making up the lists of contributors, and collecting money, at the same time making arrangements with fireworks makers, musicians, and candlemakers. The commissioners for the moros began hunting for dancers. Meanwhile, every Sunday, the young men practiced bull riding on the tame bulls kept near town. They also began to bring in logs

535 Usually the dancer picks one of his existing
796 godmothers whom he likes. The godmother dresses the dancer and takes care of his costume, keeping it in her house at night.

The *negritos* wear a regular "citified," *catrin* costume, that is, dark-colored trousers and a woolen sack coat and shoes. They wear a black wooden mask but with European type features. The mask is decorated with many silk ribbons fastened to the top of the mask and hanging down over the head and nearly to the ground behind the dancer. The ribbons are about 2 inches wide and are of many colors. As they are 7 meters long, each ribbon is looped down and back two or three times. There is some competition among the dancers to have the most ribbons, and wealthy young men may wear as many as 24. "Earrings" are suspended from the ears, and a number of strings of beads are worn. Gloves are worn (pl. 6, lower left).

The costume is provided by the dancer. Part is rented and part is purchased. In the case of one *negrito* dancer in 1940, the following expense was involved:

[435] [427]

Mask (rent)	$0.50
Ribbons (rent)	8.50
Suit (rent)	6.00
Shirt (purchase)	5.00
Shoes (purchase)	9.50
Necktie (rent)	.50
Total	$30.00

The *negrito* dance, properly speaking, is not a dance at all. The group recites a *relato* or relation of some length, sings several songs, and walks through a number of not very complicated figures. Ordinarily, they are in two files, with one of the little girls at each end. From time to time, the two files will march forward or backward or each file will walk in a circle or one file will make a circle about the

2;Carrasco E-4, 5 (1945)1952
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The Indian Village Communities of Mexico

128 The starting point of our discussion will be the Indian village communities formed after the Spanish conquest by a blend of Spanish and Indian institutions. These communities will be described in their general traits, common to all of central Mexico, in order to provide a picture of the national scene, and also because concrete illustrative material for the Tarascans is on some points unavailable at the present time.

175 621 Before the Spanish conquest, most of the Indians in the central valleys of Mexico, including the Tarascans, were organized in communities, their members tied together both by kinship bonds and by owning land in common.[1] Such communities were called *calpulli* in Nahuatl and *calpul, barrio,* or *pueblo* in Spanish sources.

The larger political units were formed by a number of calpulli brought together under a common government by a ruling nobility.

175 565 The Indians of the calpulli, or commoners, were subordinate to the nobility.[2] The nobles held the high positions in government, war and religion. The commoners had to pay tribute to them either in kind or in work. This labor was employed for public works or in tilling the land attached to offices held by the nobles.

[423] [427] In central Mexico the nobles could own private land which was worked by a third social class of tenants (Nahuatl, *mayeque*). There is no conclusive evidence that this type of landownership existed in Michoacan,[3] although it is highly probable.[4]

[563] After the conquest, the Spaniards replaced the Indian nobility as the dominant class in society. The commoners' tribute now went to the Spanish state or to individual conquistadores (encomenderos). The Spaniards also owned land privately in contrast to the communal ownership of Indian communities. They engaged in agriculture (mainly in cash crops such as sugar), cattle raising, and mining. They held all governmental positions and to

1. For the Tarascans, see Relación, 1869, 15, 21, 29, 53.
2. For Michoacan, see Relación, 1869, 13ff.; Zurita, 1891, 166.
3. Zurita, 1891, 166.
4. Relación, 1861, 24.

3:Beals, Carrasco & McCorkle E-5 (1940-1942) 1944
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343 Sheds are usually built leaning against a house
335 or wall. They consist ordinarily of only a sloping roof of shakes supported by a crude home-made framework. The upper end of the roof rests against the house or wall, the lower end is supported by posts. A great variety of crudely built structures is found, serving for hen houses, barns, storage of fodder, or toilets. Crude roofs called "*pestaña*" are also built over entrances to houses and kitchens (pl. 2, upper).

343 Many houses have pigpens made of poles.
231 These often have an entrance directly from the street which can be closed from inside. As a rule pigs roam the streets during the day. At night they must be penned carefully, especially in the outskirts of town. Otherwise, coyotes may kill them.

354 In some house yards there are large domed ovens, used primarily for making bread. They
[427] are often rented to bakers who do not have ovens. The construction is mostly of adobe but sometimes stone is used about the entrance and in foundations. A rough shake roof supported by poles protects the oven from the rain.

343 Temporary shades (ónjetarakua) are built of poles and covered with branches and grass for use in weddings and fiestas.

SPECIALIZATION AND DISTRIBUTION OF SKILLS

463 distribution of skills difficult. The following list of specialists, then, merely gives those who make a major part of their living from the specialty indicated. In some cases, the individuals no doubt get all their living from their professional occupation; in others, they either farm themselves, do farm work, or are employing farmers.

Carpenters	9
Masons	5
Brick and tile makers	2

The above represents a fairly accurate census of those men in Cherán who have special skills and who would be hired for work in their field by others if possible. To put it another way, the average man would recognize that one of these specialists would do a more competent and finished job than he could do himself; consequently, any ordinary man would make some sacrifices to employ these